

JIM RAINES

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STRATEGIC OPERATIONS LEADER

OPERATIONS EXCELLENCE, TRAINING DEVELOPMENT, AND PROCESS OPTIMIZATION

Results-driven, technology integrator, and innovative professional with 20+ years of military leadership experience and an active Top-Secret/SCI clearance. Expert in integrating emerging technologies, driving strategic initiatives, and optimizing performance across complex, high-stakes environments. Known for strong analytical thinking, delivering effective solutions, and fostering team collaboration. Seeking a high-impact role in Project Management / Business Development, with a focus on Mission Command Systems, Unmanned Aircraft Systems (UAS) and Counter-UAS integration, where innovation, strategic execution, and mission success drive results.

Core Competencies

Systems Integration & Requirements Management | Program Cost & Schedule Oversight | Technical Proposal & Estimate Development | Multi-Disciplinary Team Leadership | Lifecycle Management of Defense Capabilities

PROFESSIONAL EXPERIENCE

SENIOR OPERATIONS COORDINATOR (FIRE SUPPORT COORDINATOR)

JULY 2022 – PRESENT

U.S. Army, Special Forces Command • Fort Bragg, NC

Led a team of 30 leaders supporting 24,000 globally dispersed special operations personnel. Oversaw procurement, implementation, and training of emerging Fire Support, Unmanned Aircraft Systems (UAS), and Counter-UAS technology.

- Directed collective training for 15 deploying senior Special Operations units; Recognized by US Special Operations Command for operational excellence and continuous evolution of training methodologies.
- Implemented five individual training programs, integrating emerging technology into live and virtual environments, successfully training 1,550+ Special Operations personnel while reducing cost by \$2M.
- Enhanced the force structure of 7 UAS units and secured \$1.5M for drone build kits; established capabilities for robotics fabrication, maintenance, and deployment in anticipation of Army UAS divestment.

OPERATIONS MANAGER (DEPUTY FIRE SUPPORT COORDINATOR)

JUNE 2020 – JUNE 2022

U.S. Army, 82d Airborne Division • Fort Bragg, NC • Afghanistan • Poland

Provided strategic advisement to senior leadership while leading a cross functional team of 35 personnel supporting an Army Division of over 19,000 personnel, requiring no-notice, worldwide deployment in 18 hours.

- Revolutionized the Joint Targeting Process by integrating AI/Machine Learning tools; enhanced multi-national coordination across 5+ countries, providing senior leaders improved situational awareness and decision-making.
- Championed integration of advanced kinetic and non-kinetic Air Missile Defense in Poland; orchestrated policy refinement and multi-national rehearsals, bolstering NATO's defensive capabilities prior to Russia-Ukraine conflict.
- Spearheaded tactical planning for US withdrawal from Afghanistan; coordinated with 15+ agencies to optimize air, ground, and intelligence asset allocation in a no-fail operation.

DIVISION MANAGER (BATTALION COMMANDER)

MAY 2018 – MAY 2020

U.S. Army, 2-18 Field Artillery • Fort Sill, OK • Republic of South Korea

Led operations, training, deployment, and accountability of a unit consisting of 16 M270 Multiple Launch Rocket System (MLRS), 400 personnel, and over 200 vehicles valued at \$104M.

- Optimized leadership and maintenance training; achieved 95% readiness rate, earning senior executive recognition for fiscal efficiency with a \$2M+ budget and operational excellence.
- Executed complex multinational exercises with South Korean and Singaporean forces; enhanced joint operational capabilities and interoperability, reducing response times by 23% and improving mission readiness by 18%.
- Orchestrated the deployment of unit personnel and equipment to South Korea; strengthened US-ROK alliance through strategic engagements and training, enhancing combined operational capabilities and interoperability.

PROGRAM MANAGER (JOINT FIRE SUPPORT OFFICER)**MAY 2016 – MAY 2018****U.S. Army, Joint Special Operations Command • Fort Bragg, NC • Syria • Iraq**

Led a team of 17 experts to provided strategic advisement to senior leadership in planning, synchronization, and execution of operations directly impacting national policy decisions and employment of special mission units.

- Spearheaded planning and execution of a \$3M exercise, coordinating 12+ civilian, law enforcement, and military agencies; commended by Armed Services Committee leaders for leadership and interagency collaboration.
- Directed classified strategic planning for global operations across 10+ agencies improving mission success by optimizing allocation of air, ground, and intelligence assets, enhancing operational effectiveness and coordination.
- Leveraged advanced analytics to assess key performance indicators and munitions asset management; delivered actionable insights to leadership, optimizing operational readiness and strategic decision-making.

DEPUTY DIRECTOR (BATTALION / BRIGADE EXECUTIVE OFFICER)**MAY 2013 – MAY 2016****U.S. Army, 18th Field Artillery Brigade • Fort Bragg, NC • Jordan • United Arab Emirates**

Managed 7 department leaders of a quick response, rapid-deploying unit consisting of 32 M142 High Mobility Artillery Rocket System (HIMARS), 1,500 personnel, and over 200 vehicles totaling over \$250M.

- Managed \$23M expansion and modernization of a US base in UAE; orchestrated complex negotiations with host nation officials, military senior leaders, and contractors, enhancing strategic capabilities in the region.
- Developed operational strategy proposals for 10+ international leaders; shaped decision-making and engagement activities across 5 countries, enhancing multinational cooperation and strategic outcomes.
- Synchronized staff activities supporting the unit deployment across 5 countries; concurrently managed a \$15M maintenance program to ensure operational readiness and efficiency.

SENIOR OPERATIONS COORDINATOR (FIRE SUPPORT OFFICER)**MAY 2011– MAY 2013****U.S. Army, 160th Special Operations Aviation Regiment • Fort Campbell, KY • Iraq • Afghanistan**

Led a team of 5 experts supporting over 3,000 globally dispersed special operations aviation personnel, responsible for procurement, implementation, and training of emerging Fire Support and MQ1C, large UAS capabilities.

- Spearheaded \$400M project to establish 2 MQ1C UAS units; led cross-functional team to implement a new capability, establishing initial operational capability within 3 months and full unit integration within 4 years.
- Executed \$1.3M upgrade of two training ranges, delivering enhanced special operations aviation/ground forces' urban combat training, significantly improving mission-critical skills and operational effectiveness.
- Modernized combat coordination systems with \$400K+ investment in advanced communication devices, precision targeting equipment, and training simulators; enhanced battlefield awareness and operational effectiveness.

OPERATIONS COORDINATOR (COMPANY LEVEL OFFICER)**JUNE 2000– MAY 2011****U.S. Army, Various Units • Fort Campbell, KY • Iraq • Afghanistan • Germany**

Served in multiple leadership roles as a Field Artillery Officer, including Fire Support Officer, Fire Direction Officer, Platoon Leader, Executive Officer, Assistant Operations Officer, and culminating as a Battery Commander twice.

- Commanded two battery-level units, overseeing training, logistics, and personnel management for 150+ soldiers and \$12M+ in equipment during two separate combat deployments.
- Optimized training and logistics; deploying 200+ soldiers and \$40M+ in equipment for combat.
- Synchronized joint fires and targeting while coordinating future operations for a Special Operations Task Force.

EDUCATION

Bachelor of Arts (B.A.) Business Administration | North Georgia College

Senior Leaders Program | Command and General Staff College

Joint Operations Planner Certificate | Command and General Staff College

Unmanned Aircraft System Leaders Course

Army Space Course

Joint Terminal Attack Controller (JTAC) Course